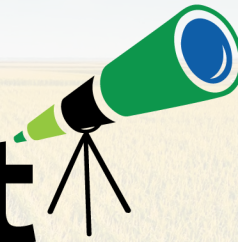


VantagePoint

E-NEWSLETTER



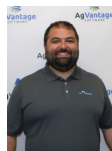
MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

February 2024

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“My favorite parts of my job is getting to talk to all of you...”



A Little About Dennis

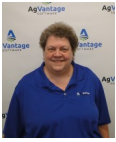
By Dennis Boccardi, Customer Services Manager - dennisb@agvantage.com

Hello AgVantage customers! My name is Dennis Boccardi and I have been with AgVantage Software for 5 years now. It sometimes feels like that is not possible, but here we are. My current role at AgVantage is Customer Services Manager and I have been in that position for a little over two years now. My favorite parts of my job is getting to talk to all of you, helping figure out what we here at AgVantage can do that will help you succeed and do your jobs better. Over the last two years, I have been lucky to do a few installations for new customers, attend almost all of our regional trainings, and of course see all of you at our Annual June Conference. This is one of my favorite weeks of the year because we get so much interaction with our customers and get to put faces with the voices we talk to every day.

Outside of work I keep pretty busy as well. My wife Kim and I will be married 20 years this year, which also does not seem possible. We have three awesome kids Dennis (D3), Maddie, and Jimmy who are all very active in school and sports. I spend much of my free time doing things with some combination of my wife and kids. Whether that is golfing, fishing, hunting or just grocery shopping we are always on the move. We also love taking vacations to usually somewhere warm or somewhere where there is a lake and a golf course.

Thanks for taking a few minutes to learn more about me. I really enjoy working with all of you, and if there is anything I can do to help your business in any way, do not hesitate to reach out.





Programming & Quilting With Lori

By Lori Bilderback, Software Engineer - lorib@agvantage.com

My name is Lori Bilderback and I started with the company 42 years ago. Primarily, I write/maintain programs for the grain package, but I've had my fingers in most of the packages at some point or another over the years. My favorite part of my job is problem solving – either designing enhancements or fixing programs. Even though I'm a “legacy” programmer, I get excited about how our Edge and POCKET packages are shaping up.

I married my husband, Mark, also 42 years ago. We have one son, Dan, who is married to his wife, Irene. My hobbies are reading, knitting and a lot of quilting. Quite a few of my vacation days are for going to quilt retreats.



Save the Date!

AgVantage National Conference

June 18-21, 2024



AgVantage and P3 Propane Safety Announce New Integration

AgVantage Software, Inc. and P3 Propane Safety are pleased to announce that AgVantage has successfully integrated with the P3 Compliance System. The integration is available to AgVantage customers immediately.



The integration between P3 and AgVantage Software, Inc. sends customer account information from AgVantage to P3 during the initial data push. Each day, P3 will continue to receive data as new accounts are added to AgVantage. This creates efficiencies for the mobile application, reduces data entry errors, and helps certify the accuracy of your database.



Mutual clients of P3 and AgVantage Software, Inc. can benefit from the integration further with the ability to pass inspection datapoints from P3 to AgVantage. Safety documentation entered into P3 will collect these pertinent data points and send them to AgVantage. This is a great way to see a bird's eye view of the customer information in one shared dashboard.

Tim Machutt, Vendor Relations manager at AgVantage Software, Inc. says of the integration, "It's convenient for our customers to have a mobile compliance system that integrates with their back-office software. It's a huge time-saver and promotes efficiency across all departments of a propane operation."

"AgVantage Software, Inc. consistently evolves and advances their product for the benefit of their clients and propane users across the country—a value that aligns closely with P3's mission and business model," said Jane Lapsley, Project Manager at P3 Propane Safety. "We are pleased to integrate with them to provide increased operational efficiency and data accuracy to our mutual customers."



2024 Executive Conference

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

We are excited about the AgVantage 2024 Executive Conference March 6-8, 2024. We have a fantastic group of Executives and their spouses/guests attending, and an outstanding lineup of discussions planned. Ross Bernstein will be our keynote speaker and his message of "The Champion's Code: Building Relationships Through Life Lessons of Integrity and Accountability from the Sports World to the Business World" will knock it out of the park!!

See you soon
Lisa



NOTICE!

AgVantage Software will soon be discontinuing our fax line. Please send any previously faxed documents to support@agvantage.com for support.



Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - elisem@agvantage.com

Hello everyone!

Here is an overview of our upcoming month’s eTraining class schedule **. Please take a moment to view our eTraining calendar via the link below and follow directions to register for any of our eTraining classes*.

https://www.supersaas.com/schedule/agvantage/AgVantage_E-Training_Schedule

Please email elisem@agvantage.com or support@agvantage.com for any questions or concerns about eTraining.

Thursday 3/7

10am—12pm CST

PC Invoicing

2pm—4pm CST

1099s Patronage (no charge)

Wednesday 3/20

10am—12pm CST

Edge Inventory Costing & Reading Reports

2pm—4pm CST

Grain End of Month Valuations

Thursday 3/21

10am—12pm CST

PC Energy

2pm—4pm CST

eAgVantage: Commodity DPR

Wednesday 3/13

10am—12pm CST

Edge Grain Customer Portal

2pm—4pm CST

Edge Agronomy

Thursday 3/14

10am—12pm CST

Grain Hauling & How It Works

2pm—4pm CST

Edge Seed Shipments & Dispatching

Wednesday 3/27

10am—12pm CST

V8.1 Edge Inventory Q&A

2pm—4pm CST

Edge Dispatching & Mapping

*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

<https://www.agvantage.com/Services.html>

**Classes are subject to time and date changes. Anyone already registered for a class will be notified on a time or date change.



Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Credit

Add authority to account flags tab in Customer Profile (606188)

Add border and title to 'notes' section of snapshot tab (621766)

Edge Admin

Add inventory blend setup authority (616875)

Edge Agronomy

Orders: Batching - ability to change # of batches, not batch size (578673)

Plan : Step 1 add salesman to plan - add field in plan file (591904)

Customer portal - show applied date on customer orders grid (592188)

Work order- drag and drop for products (593393)

Blend sheet - print total plant food with guaranteed analysis even if acres = 1.0 (601824)

Plan - Use location of plan when converting to order (605559)

Check box in customer portal to remove cancelled orders (609424)

Edge Accounts Receivable

Part 1 - Add state/county print flags for invoice and statement (506977)

Include general ledger transactions on customer activity report (598794)

Show general ledger journal number in display balances (605919)

Export FLC listing to Excel with GL's (613438)

Customer portal - don't clear customer number in customer activity (618886)

Edge Crop Protection

Add additional fields from price list to chemical cross reference (609111)

Edge Grain

Proof of Yield report (591986)

Edge Inventory

Physical inventory batch entry w/ option to update from CSV (511841)

Summary inventory report by general ledger/ department - add lookup fields (578232)

Add terminal setup menu option (615966)

Move headings in physical inventory to match order of operations (624428)

Edge Patronage

Estate reporting - print estate checks (493272)

Update after estate check run (493274)

Prior year distribution - void patronage redemption check (493281)

Current Yr Distribution Void Patronage Dividend Check (493301)

(continued on page 6)

Edge Seed

Redesign Seed Locations menu page (592389)
Add a way to identify split plans on the Seed Grower Plan Grid (607923)

Edge Invoicing

Create bookings with money down deposit (449287)
Add tax code description to exemption override (620605)
Display ordered plans in Invoicing (621384)

Grain

Open Loads - Increase amount to handle totals more \$10M+ (531904)
EDI file for grain inspectors - make compliant throughout states (559780)

Interfaces

Create deleted deferred payment endpoint (603018)
Auto add comment to cash or DP controls created at scale (613021)

PC Energy

Allow inventory transfers (437806)
Add truck number on sales line with flag (461276)
Allow separate Email address for inspection report (500689)
Ability to keep column widths in delivery screen (511069)
Use the energy split filter (526239)
Daily invoice detail report add deliver to and split to grid (566066)
Hide delivered button on delivery grid (571240)
Invoice detail report, show price level, split, deliver to customer (573641)
Surcharge on Credit Cards (576695)
Include route description on tank tab (589588)
Add ability to email customer delivery was made (591438)
Override location in driver prompt, change sales tax location (598931)
Add leak test to tank tab (599342)
Add multi-line bookings (611899)
State of IL requirement - manual ticket needs gallons to have * & comment (613925)

Patronage

Allow no state code or zip code if foreign country is populated (563312)

Remember to check your PULSE for more details on these Edge product enhancements.

